



DUBAI - SHARJAH - FUJAIRAH

NEWS

APRIL 2017

#1

'LAST OF 2411' 'LANDING CRAFT DUBAI STYLE' 'A WELL-DESERVED COMPANY OUTING'
'BULBOUS BOW REPAIRS IN PORT KHALID' 'EFFECTIVE SAFETY CAMPAIGNS'

ALBWARDY DAMEN



ALBWARDY DAMEN NEWSLETTER

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VOICE OF MD

Dear Reader,

you now see the new version of our Albwardy Damen Newsletter. We have tried to give it a more up to date and fresh look, I very much hope you will enjoy it. This comes together with changing our branding to Albwardy Damen for all operations back in January.

We have now passed the first quarter of the year and we start seeing some of the challenges in 2017, some of which will be similar to those of 2016. The yard in Hamriyah has been busy from the start of the year, but, like last year, the turnover for each vessel is low and therefore not generating the topline we would like to see. For the operations in Fujairah and Dubai we have had both busy and less busy periods during the first 3 months. Competition is fierce and we have to stay sharp and efficient to give our clients value for their money.

We have offered a general health check for all our employees, which was very well taken up. On the 10th March and 7th April, we had our annual Employee Days, which this year were held in the Ice Land Water Park in RAK. A huge success which I hope we can repeat next year, please find more details inside. During the Employee Days it was my great pleasure to hand over the award for the 25 year anniversary to Annie in the Finance department. It's always a pleasure to work with Annie.

Friday 24th March we lost one of our long term and loyal employees, Mechanical Supervisor Govind Devji. He passed away after a short period of sickness. Flags were flown at half-mast at all Albwardy Damen locations.

In March we delivered the first Albwardy Damen designed landing craft to the Rulers Office in Dubai. She managed well over 30 kn during the sea trials and was well taken by her new owners.

Please enjoy the reading,

Lars Seistrup
Managing Director



LAST OF 2411

2017 saw the delivery of YN 61092, the last vessel in a series of 8 Tugs - ASD 2411 – delivered between Nov 2015 and Jan 2017. For our newbuilding team in Damen Shipyards Sharjah this represents a true journey of tug building excellence.

The 2411 Azimuth Stern Drive, is one of most efficient and top selling Damen tugs due to its unobstructed deck arrangements, powerful thrusters and modern interior.

The lead vessel was built for Sharjah Port, and the other vessels were delivered to international owners from Germany, the Netherlands and Italy.

Mr Anish Chittilappilly, Newbuilding Project Manager explains: "We started this project in 2014. After receiving the order we analysed the production of this series of tugs and set our targets. Today, when we have delivered the last and 8th ASD 2411 of its series, of which three have fire fighting arrangements, we are delighted and proud of what we have achieved. Some achievements over the last two years are:

- High level of detailed engineering to allow for full pre-outfitting from panel building stage. We pre-install piping and all supports for equipment and components.
- Superstructure is constructed and outfitted completely and separately by a single team, including exhaust pipes, painting, insulation etc. The complete superstructure is then joined with the vessel in one operation.
- Reduction in pre-commissioning and commissioning time
- Building time reduced from 13 to 11 months

The lessons learned from this series, have provided us with the right tools, knowhow and experience for applying this practice in our current and future projects.



LANDING CRAFT DUBAI STYLE

Albwardy Damen Jadaf has successfully completed the construction of High Speed Aluminium Landing Craft "Qaffay 3" for H H Rulers Office Dubai.

The brief for this landing craft was very specific and the vessel has been specifically designed for her owners. Completely designed and engineered in-house by Albwardy Damen engineering department, the outfitting is of a higher standard than normal commercial vessels and the vessel presents beautifully almost like a yacht. With a low draft and capable to carry one truck or two large 4*4 vehicles at a speed of 25 knots she is specifically designed to operate in the coastal and shallow waters of the United Arab Emirates. The design can also be adapted to include an enclosed wheelhouse or an accommodation if needed.

Qaffay 3 has main dimensions of 21.42mtr length overall, 5.1mtrs breath and 1.8mtrs depth with a total deck carrying capacity of 14 tons. The Vessel is powered by 4 x 350hp Yamaha four stroke outboard engines with a cruising range of 225 Nautical Miles. Design and Construction of the Vessel took 7 months and was completed on schedule.

During sea trials, the Vessel achieved a speed of 37 knots, proving the optimized hull lines with minimum resistance forces and high quality construction. The Vessel proved very stable at these high speeds much to the appreciation of the Captain and Owners' Representatives. The Vessel was handed over to the Client on 23rd March 2017.

A big thank you to Engineering and Construction team for making this prestigious project a huge success.





TECHNICAL MANAGER MR.VAHEED WITH SALES MANAGER ANTONY MICHAEL DURING THE DRY-DOCKING OF AL MIRAJ

ALBWARDY DAMEN A PERFECT CHOICE FOR BUNKER TANKERS

Red Sea Marine Services is a Saudi based company established in Jeddah in 1987 which owns and operates 42 vessels. This includes 16 tankers, 26 anchor handlers, harbour tugs and crew boats.

Mr. Vaheed, the technical manager of Red Sea Marine explains: "We have a long-term business relationship with Albwardy Damen Fujairah for harbour and voyage repairs. When the new Albwardy Damen shipyards opened in Sharjah the relationship was strengthened further. Our bunker tanker vessel Al Barakah was the first of our vessels docked at Albwardy Damen Sharjah for a special survey. In fact, the vessel was on dock during the inauguration of the yard in 2014. The other vessels that followed were Al Safa, Al Israa and Al Miraj.

"We find Albwardy Damen a perfect choice for our vessels due to following reasons:

- The geographical location of the shipyard – it being the closest to the trading location (Fujairah).
- The friendliness of the port makes the entry and exit of the vessel very smooth.
- The possibility to dock/undock vessels during the weekends/holidays.
- It is one of the few yards in the region that can carry out grit blasting.
- It is very friendly shipyard with the right approach to customers.

After the successful docking of our four tankers, we can confidently recommend this state-of-the-art shipyard to any owners and operators in this region.



SL LABUAN AT ALBWARDY DAMEN SHARJAH

Smit Lamnalco vessel is at the Albwardy Damen Shipyard in Sharjah regular visitors. This time and not a stranger is the 60 meter offshore supply vessel SL Labuan which was placed in March on the dock blocks for a regular dry-docking with additional modifications works. The modification were executed in a time constraint period in congested areas.

Works included:

- conversion and treatment of ballast tanks to oil recovery tanks
- modifying pipelines and vents
- create pump-room
- install new generator and air compressors
- deck modifications
- modify crane pedestal and replacement of the deck-crane
- installation of a full diving spread
- relocation of winches
- fabrication and installation of recovery davit
- inclining test

Beside this the vessel was provided with a fresh coat of paint.

Iliay Atanasov, technical superintendent at Smit Lamnalco commented: "the services and interactions with the Yards operational team are impressive and are required to finish our projects within the scheduled time frames".



A WELL-DESERVED COMPANY OUTING

We held our Annual Company outings at Ras Al Khaimah Ice Land Waterpark on the 10th March and 7th of April. In total, 850 people attended these great days out in the waterpark. The event was split over two days to allow every employee to attend.

A full day with food, drinks and entertainment, the event provided something for everybody. We had a swimming competition in the 50 metre pool where spirits were high both in as well as outside the pool. The teamwork was magical and

everyone enjoyed playing in the pool, waves, high slides, and games and so on ...

Great work we take this opportunity to thank each and every member for all the hard work put in.

Cheers until next time ...



EMPLOYEE HEALTH SCREENING – WHY IT'S WORTH DOING

Employee Wellness check-ups (health screening) can be used to help identify potential risk factors for future poor health and areas to focus on in order to optimise wellbeing. As an organisation's employees are its most important asset, it makes sense to do what can be done to detect illness where possible and to promote a healthy lifestyle. Keeping employees healthy and productive is part of our company values. In January 2017, 452 employees took advantage of the wellness check-up, which was held in Camp and Yard.

Health screening/lifestyle assessment usually comprises a combination of tests such as Blood glucose levels, blood pressure and pulse rate analysis, cholesterol testing vision screening, height, weight and body mass index (BMI) tests, which aim to give the individual an overview of their current health status and detect disease or risk factors early so that the individual can take care of themselves. This is important, as people may be aware that they have health issues but have not been tested to determine the risk that these problems may potentially present.

Employee health screening (lifestyle assessment) offers a variety of benefits both for organisations and the individuals who work for them, including:

- reduced sickness absence levels;
- improved productivity;
- Improved morale and loyalty amongst employees, particularly as health screening demonstrates that employers care about their staff and are dedicated to helping them stay healthy.



A CELEBRATION OF SUCCESS - 25 YEARS EMPLOYEE LONG SERVICE

We are proud of you for your 25 years of success. Mrs. Annamma Varughese is the inspiration in the Finance Department, working in the capacity as Accounts officer. She joined the company in the year 1990 and have actively attributed to her department and across the company being a great team member too. She is well-known by all our suppliers as the point of contact whenever required.





BULBOUS BOW REPAIRS IN PORT KHALID

We attended a recent collision damage repair at Port Khalid Sharjah. MT Ares had arrived at Port Khalid with damaged bulbous bow and forepeak. Repairs in the bow area tend to be complex and challenging due to the shape and lack of easy access. The repair work was carried out in a very short timeframe and the vessel departed ahead of schedule.

Albwardy Damen has a lot of experience with these kinds of repairs. The bulbous bow and forepeak was restored, including

the damaged internal steel work performed by our skilled team in afloat condition with the help of hanging scaffolding and pontoon.

Besides the technical skills required it was great to deliver this project safely and timely. We proved again that together, as a Team, we can achieve more and keep our clients happy.

Thanks to each and every member involved...



SALES SERVICE DELIVERY

Dear All,

For the sales team, 2017 has started with two important initiatives: First of all the re-branding of our company to one name – Albwardy Damen. Having a common logo and branding for all our services is providing a much clearer message to our customers: One company - four locations – One family. The second initiative is our re-branded newsletter, this is the first edition in the new template, I hope you will enjoy the new layout and set up. We will also publish this newsletter on our website and send it to our customers.

Looking at the market, our customers are still heavily affected by the slowdown of the marine and O&G sector, it seems this will continue for the time being. Cost control is king and owners continue to adjust their maintenance strategy as a result. We see that a diversified business with Dockings, Afloat repairs, Diving and of course Newbuilding is really helping us to manage our –one family- company. Delivering safety and quality at the right price is the main reason our customers are returning to Albwardy Damen. Excellent service delivery from all departments is contributing to that success.

We also find new markets: Latest we produced cable baskets in cooperation with Damen Shiprepair & Conversion. They were produced fast, on time, on schedule and to the full satisfaction of the customer. Another special project was the construction of a – superfast - landing craft for a local customer, the details are in the newbuilding section.

We continue to receive praise on our housekeeping and our facilities from our existing customers. However with the market changing faster than ever, attracting new customers is equally important. For these customers first impressions count and the customer satisfaction will start at our gate, or sometimes at the airport when we are arranging an airport pickup of a new customer. A good first impressions is vital, hopefully also for our first external newsletter, please let us know your thoughts at sales@albwardydamen.com.

ONE TEAM,
Willem Moelker
Sales and Marketing Director



EFFECTIVE SAFETY CAMPAIGNS

Responding to current issues with regards to preventing hand and finger injuries, we have identified a need for a more effective way to increase awareness of the potential hazards on our work sites.

Importantly, this was identified as an issue as hand and fingers are more prone to injuries from our operations – use of hand and power tools, manual handling, equipment handling etc. and increase employees' understanding of their personal responsibility as part of a team, and the potential impact of accidents on the business as a whole.

Key objectives for health and safety campaign are:

- Raise awareness of health and safety problems, including their causes and corrective actions amongst managers, supervisors and frontline employees.
- Increase workforce knowledge of relevant requirements and encourage compliance with this.
- Alert people to new risks and possible solutions.

Features of the campaign are:

- Display of banners and posters
- Short meetings with employees at site by the management personnel
- Toolbox talks by the supervisors and safety personnel
- HSE walkthroughs, inspections and management walkthroughs with specific emphasis on the topic etc.

A team comprising Management Team member, Project Managers, Coordinators, Supervisors and HSE staff spent time on site and talking to employees in small groups in all areas of the business.



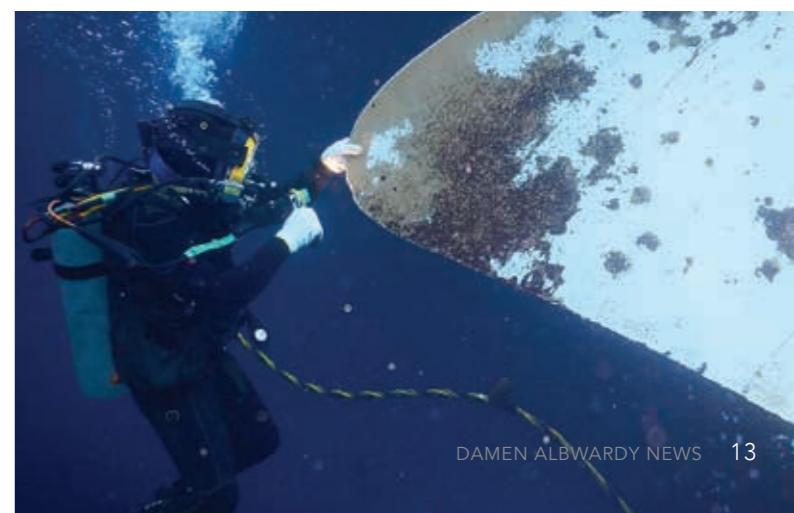
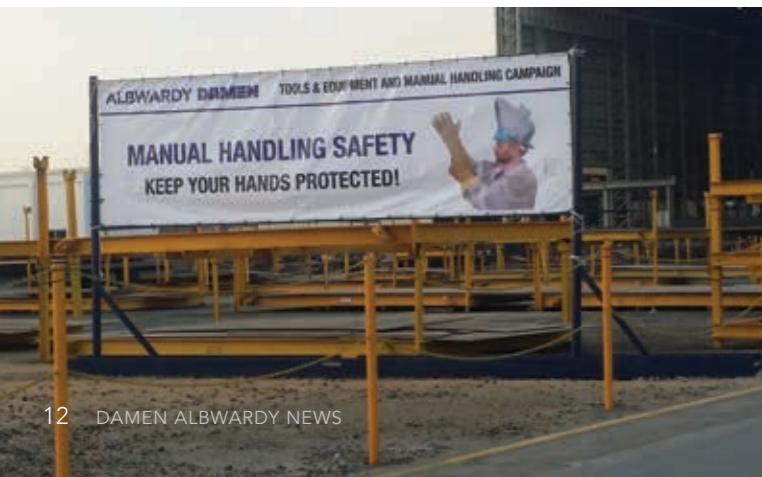
DIVING & REPAIRS - FUJAIRAH

For our Fujairah team, 2017 started fantastic by achieving 5 years LTI Free, a true milestone for our operations. We carry out most of our jobs offshore in challenging conditions and safety is our always our no 1 priority.

The Albwardy Damen Fujairah office mainly serves afloat and diving customers in the region. Recently, in addition to our normal work on the Fujairah anchorage, we increasingly carry out work at the Mina Al Saqr anchorage.

The port has introduced a new safety induction, which is good, and shows the commitment to safety of all parties. The client's vessel was coming to Mina Al Saqr anchorage and Albwardy Damen Fujairah was contacted at very short notice to attend in the weekend. As all our teams were offshore, we had no immediate manpower available. However, we managed to release people from a team working on another mechanical job on the Khorfakkan anchorage. Thanks to our good cooperation with the authorities, our mechanics got CID clearance at short notice and attended to the vessel's.

Coming back to activities in Fujairah, sometimes we face positive challenges. Recently, we were requested to deliver on-board training on hydro blasting by a vessel operator who had purchased on-board hydro blasting equipment. It was really a proud moment to see our hydro blaster training the entire vessel crew (including Master and Chief Engineer) on the use of this equipment. He sailed onboard from Fujairah to Kuwait to conduct this training. A similar activity was conducted on a sister VLCC by the same hydro blaster.





THE NEW FACE OF THE DAMEN SERVICE HUB, MIDDLE EAST

Christian Nielsen has recently taken over from Michiel Dijxhoorn as Manager of the Damen Middle East Service Hub. He joins us from Nakilat Damen Qatar where he was Manager for the Commissioning and After Sales department.

Being trained both as Chief Engineer and Master Mariner and having wide ranging experience as Chief Engineer on various superyachts as well as Operations Manager in charge of ten small power stations in northwestern Greenland, Christian brings a broad technical knowledge to the table.

With Christian at the helm a development phase starts through which Damen Services will strengthen its presence in the region and centralise regional activities through the Hub located at Albwardy Damen Sharjah. This will give customers confidence in the Albwardy Damen Sharjah location as a one-stop-shop for all services of the Damen business units with Christian as single point of contact for all clients in the region. Through better integration between Albwardy Damen and Damen Services we will be able to utilise the strengths in both organisations to achieve mutual benefits and support our customers in the region more efficiently.

You may contact Christian Nielsen by sending an e-mail or by telephone number given below:

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RECENT DAMEN DELIVERIES TO UAE BASED CUSTOMERS





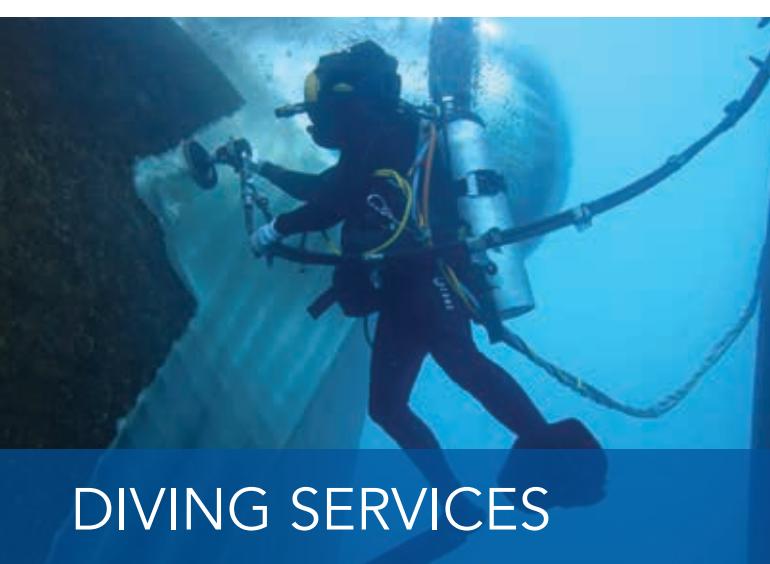
SHIP REPAIR

Since 1978, Albwardy Damen has been providing a complete package of professional ship repair, shipbuilding and marine engineering services.



AFLOAT REPAIRS

CDC & BOSIET Certified Riding squads are available to meet customer requirements on board vessels.



DIVING SERVICES

Albwardy Diving Services is headquartered in Fujairah from where it serves ports and anchorages across the UAE.



NEW BUILDING

Supported by Damen quality building technology we build Damen as well as non-Damen designs in steel and aluminum up to 120 metres.

ALBWARDY DAMEN

4 LOCATIONS, 27 NATIONALITIES, 39 YEARS OF EXPERIENCE
ONE FAMILY

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